

Opening New Accounts II

A web-based seminar

Thursday, September 23rd, 2010,

9:00 AM–11:00 AM Mountain



WYOMING BANKERS ASSOCIATION

200 East 8th Ave.

P.O. Box 2190

Cheyenne, Wyoming 82003

(307)638-5008 FAX(307)638-5013

Program Content:

The Institute of Certified Bankers (ICB) is dedicated to promoting the highest standards of performance and ethics within the financial services industry. The Opening New Accounts II has been approved for 2.50 CSOP, 2.50 CTFA credits. CTFA credits should be distributed as follows: 2.50 FID. This statement should not be viewed as an endorsement of this program or its sponsor.

It is no longer "okay" to open accounts for non-documented businesses. When you open a commercial account you should verify this is a legal business and who is authorized to transact business on behalf of that entity. In this two hour Webinar, we will investigate the types of business entities available in most states and who that "authority" person is to open the account and sign the resolutions.

It is highly recommended you have a copy of your financial institution's account agreement and resolutions nearby to follow along during the session. To customize it to your state law, you may also want to access your Secretary of State website to access information on forming business structures in your home state.

This is Part 2 of a two-part series. The first session is being held on September 2nd. You can attend both sessions or just one.

Covered Topics:

Understanding Signature Card Contracts and Proper Account Opening Procedures for:

- Obtaining documentation for business accounts including:
 - Sole Proprietorships
 - General, Limited and Limited Liability Partnerships
 - Limited Liability Companies
 - Corporations
 - Nonprofit Associations and Charitable Organizations
 - Detailed Explanation of Business Resolutions (have a copy of your financial institution's resolution available during the training session)
 - Court-Ordered Accounts including Estates and Guardianships

Plus frequent question and answer sessions throughout this presentation.

Presenter:

Patrice M. Konarik, CFP® is president and founder of Sunwest Training Corp. located near San Antonio, Texas. She has over 25 years experience in the banking industry specializing in Deposit Accounts and IRAs, and is currently providing training in these areas on a nationwide basis. Patrice earned her BS in Management from Binghamton University in New York and has been a Certified Financial Planner™ for 20 years.

Who Should Attend:

All customer contact personnel, supervisors and officers whose responsibilities include opening or managing new accounts and certificates of deposit. Excellent for supervisors or officers who have authority to "waive" documentation requirements. Internal Auditors and Compliance Officers will find the information exceptionally beneficial as well.

Registration Fee:

\$255 per web connection, per session. Additional branches will receive a reduced rate of \$150!

Cancellation Policy:

Refunds will be given only for cancellations received in written form 3 business days prior to the program. If your bank is unable to participate after registering, you can also select to receive an audio CD plus a special password to see the information online of the seminar at no additional charge.

If you are unable to attend the webinar but would like to have this information for training purposes, you may also purchase an audio CD, handout materials and a password to view the information online.

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Ways to Register:

ONLINE: www.bankwebinars.com

FAX: (800) 831-3776

PHONE: (800) 831-0678

MAIL: TTS, PO Box 310, Waunakee, WI 53597

Please Do Not fax registrations to the Wyoming Bankers Association

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For assistance, please call Cheryl Johnston, (307)638-5008